# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### AS OF JUNE 30, 2017

### UNAUDITED

Please find attached an extract English translation of the Hebrew version of the interim consolidated financial statements of Zur Shamir Holdings Ltd. which were approved on August 31, 2017.

The full set of financial statements in Hebrew can be viewed on the website of the Israeli Securities Authority (http://www.magna.isa.gov.il).

# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

# AS OF JUNE 30, 2017

# UNAUDITED

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### **AUDITORS' REPORT**

#### To the Shareholders of

### ZUR SHAMIR HOLDINGS LTD.

#### Introduction

We have reviewed the accompanying financial information of ZUR SHAMIR HOLDINGS LTD. and its subsidiaries (hereunder - the Group) which comprise the condensed consolidated statements of financial position as of June 30, 2017, and the related condensed interim consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the period of six and three months then ended. The Company's Board of Directors and Management are responsible for the preparation and presentation of interim financial information for this period in accordance with IAS 34, "Interim Financial Reporting" and in accordance with the disclosure requirements as prescribed by the Supervisor of Insurance Business pursuant to the Supervision of Financial Services (Insurance) Law, 1981, and are also responsible for the preparation of financial information for this interim period in accordance with Chapter D of the Securities Regulations (Periodic and Immediate Reports), 1970, to the extent that these regulations apply to a corporation that unifies insurance companies. Our responsibility is to express a conclusion regarding the financial information for this interim period, based on our review.

We did not review the condensed interim financial information of consolidated subsidiaries whose assets constitute about 22.1% of the total consolidated assets as at June 30, 2017, and whose revenues constitute about 4.9% and about 4.7% of the total consolidated revenues for the period of six and three months then ended. The condensed interim financial information of those companies was reviewed by other auditors whose review reports were furnished to us, and our opinion, insofar as it relates to the financial information in respect of those companies, is based on the review reports of the other auditors.

#### **Scope of review**

We conducted our review in accordance with Review Standard 1 of the Institute of Certified Public Accountants in Israel, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review and the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34 and in accordance with the disclosure requirements as prescribed by the Supervisor of Insurance Business pursuant to the Supervision of Financial Services (Insurance) Law, 1981,

### **Conclusion** (Cont.)

In addition to the abovementioned, based on our review and on the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying interim financial information does not comply, in all material respects, with the disclosure requirements of Chapter D of the Securities Regulations (Periodic and Immediate Reports), 1970, to the extent that these regulations apply to a corporation that unifies insurance companies.

Without qualifying our above conclusion, we draw attention to Note 5 to the financial statements regarding exposure to class actions and the approval of claims as class actions of a subsidiaries.

Tel-Aviv, August 31, 2017 KOST FORER GABBAY & KASIERER A Member of Ernst & Young Global

	June	30,	December 31,
	2017	2016	2016
	Unau	dited	Audited
	]	NIS in thousands	
CURRENT ASSETS			
Cash and cash equivalents	865,254	636,673	1,167,823
Cash and cash equivalents for			
yield-dependent contracts	7,498	22,107	10,740
Financial assets	976,677	792,473	1,009,750
Derivatives	13,169	1,271	3,204
Outstanding insurance premiums	537,577	445,739	454,819
Debtors and receivables	160,039	122,268	143,112
Deposits	75,919	575,980	320,978
Current tax receivable	67,068	31,844	53,626
Reinsurance assets	42,054	38,493	49,118
Deferred acquisition costs	99,605	91,531	84,530
	2,844,860	2,758,379	3,297,700
Assets designated for sale	747,655	570,893	791,809
	3,592,515	3,329,272	4,089,509
NON-CURRENT ASSETS			
Financial assets	2,290,173	1,933,865	1,745,676
Derivatives	14,378	-	7,781
Investment property and investment property	,		,
under construction	3,620,254	3,629,811	3,638,398
Reinsurance assets	152,226	165,312	123,437
Fixed assets	134,538	128,468	132,050
Deferred acquisition costs	187,779	164,934	178,298
Debtors	71,599	48,780	59,523
Deposits	102,765	52,653	59,328
Goodwill and intangible assets	287,532	250,302	265,493
Deferred taxes	1,351	2,439	2,458
	6,862,595	6,376,564	6,212,442
	10,455,110	9,705,836	10,301,951

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

#### June 30, December 31, 2017 2016 2016 Unaudited Audited NIS in thousands **CURRENT LIABILITIES** Financial liabilities 1,164,550 1,245,283 1.278.040 Creditors and payables 382,179 328,656 435,149 16,909 Current taxes payable 8,265 12,840 Derivatives 16,290 35,819 24,420 Liabilities in respect of borrowing securities 551,225 183,126 Liabilities for insurance contracts and investment contracts 991,694 850,460 1,017,491 2,571,622 3,019,708 2,951,066 **NON-CURRENT LIABILITIES** Financial liabilities 4,326,500 3,308,945 4,066,815 Creditors and payables 33,185 16,521 25,424 Liabilities for insurance contracts and 1,904,989 investment contracts 2,139,138 2,006,351 Liabilities for employee benefits, net 20,214 16.612 18,261 Derivatives 21,084 57,023 27,035 Deferred taxes 172,088 210,923 221,263 6,712,209 5,616,375 6,263,787 EQUITY 217,531 Share capital 217,531 217,531 Share premium 38,469 38,469 38,469 Reserves (184, 618)(165, 196)(178, 390)**Retained earnings** 318,015 295,527 285,787 Treasury shares (67,599) (67,599) (67,599) Total equity attributed to the Company's shareholders 321,798 318,732 295,798 Non-controlling interests 849,481 751,021 791,300 Total equity 1,171,279 1,069,753 1,087,098

#### CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

10,455,110

9,705,836

10,301,951

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF PROFIT AND LOSS

$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		Six mor ended Ju		Three me ended Ju		Year ended December 31,
NIS in thousands (except for net earnings (loss) per share data)           NIS in thousands (except for net earnings (loss) per share data)           INCOME           Premiums earned on retention         1,035,625         921,104         529,754         470,014         1,924,71           Income for investment property and properties         105,910         107,952         53,893         54,871         215,92           Increase in value of investment property and properties         2,674         4,169         2,674         4,043         22,27           Net gains on investments and other finance income grant of consumer credit         3,125         3,312         1,552         1,617         6,61           Income from reinsurance commissions         8,783         8,963         3,968         3,816         17,60           Group's share in losses of affiliate         (333)         (333)         (333)         (333)         (1,333)           Other income         1.391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           On retention         1,224,025         1,11,194					,	,
INCOME Premiums carned on retention Increase in value of investment property and properties under construction, net income from management fees finance income         1,035,625         921,104         529,754         470,014         1,924,71           Net gains on investment property and properties under construction, net income from management fees finance income         2,674         4,169         2,674         4,043         22,277           Net gains on investments and other finance income         3,125         3,312         1,552         1,617         6,51           Income from grant of consumer credit         190,401         131,728         102,568         66,311         294,61           Income from reinsurance commissions         8,783         8,963         3,968         3,816         17,600           Group's share in losses of affiliate         (333)         (333)         (333)         (333)         (333)         (333)           Other income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts on retention         725,873         705,179         368,979         376,166         1,467,22           Other expenses         168,305         131,317         84,205         65,592         276,11	-		Unau	dited		
Premiums earned on retention         1,035,625         921,104         529,754         470,014         1,924,71           Increase in value of investment property and properties under construction, net increase in value of investments and investments and other france income         2,674         4,169         2,674         4,043         22,27           Net gains on investments and other france income         2,674         4,169         2,674         4,043         22,27           Income from management fees Income from grant of consumer credit         190,401         131,728         102,568         66,311         294,61           Income from reinsurance commissions         8,783         8,963         3,968         3,816         17,60           Groups share in losses of affiliate         (333)         (333)         (333)         (333)         (1,333)           Other income         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         212,973         181,322         110,145         94,247         383,58           Marketing and other acquisition expenses         168,305         131,317         84,205         65,592         276,14           Marketing and other acquisi	-	NIS in th	ousands (excep	t for net earnings	(loss) per shar	e data)
Premiums earned on retention         1,035,625         921,104         529,754         470,014         1,924,71           Increase in value of investment property and properties under construction, net increase in value of investments and investments and other france income         2,674         4,169         2,674         4,043         22,27           Net gains on investments and other france income         2,674         4,169         2,674         4,043         22,27           Income from management fees Income from grant of consumer credit         190,401         131,728         102,568         66,311         294,61           Income from reinsurance commissions         8,783         8,963         3,968         3,816         17,60           Groups share in losses of affiliate         (333)         (333)         (333)         (333)         (1,333)           Other income         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         212,973         181,322         110,145         94,247         383,58           Marketing and other acquisition expenses         168,305         131,317         84,205         65,592         276,14           Marketing and other acquisi	INCOME					
Increase in value of investment property and properties under construction, net         2,674         4,169         2,674         4,043         22,27           Net gains on investments and other finance income         45,155         23,844         22,801         27,799         88,30           Income from management fees income from resistrance commissions         8,783         8,963         3,968         3,816         17,60           Group's share in losses of affiliate         (333)         (333)         (333)         (333)         (333)         (1,333)           Other income         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           Marketing and other acquisition expenses         116,522         94,835         63,421         55,886         217,611           Financial expenses         162,22         94,835         63,421         55,886         217,611           Financial expenses         163,305         131,317         84,205         65,922         276,111	Premiums earned on retention	1,035,625	921,104	529,754	470,014	1,924,712
Net gains on investments and other france income         45,155         23,844         22,801         27,799         88,30           Income from grant of consumer credit         190,401         131,728         102,568         66,311         294,61           Income from         reinsurance commissions         8,783         8,963         3,968         3,816         17,60           Group's share in losses         0         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,33           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           On relention         134,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11.           Financial expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,235           Taxes on income         29,528	Increase in value of investment	105,910	107,952	53,893	54,871	215,928
fnance income         45,155         23,844         22,801         27,799         88,30           Income from grant of consumer credit         190,401         131,728         10,552         1,617         6,51           Income from         190,401         131,728         102,568         66,311         294,61           Income from         190,401         131,728         102,568         66,311         294,61           Income from         190,401         131,728         102,568         66,311         294,61           Income from         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         2         2         368,979         376,166         1,467,22           Payments and change in liabilities in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           On retention         10         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Fin		2,674	4,169	2,674	4,043	22,276
Income from management fees Income from grant of consumer credit         3,125         3,312         1,552         1,617         6,51           Income from reinsurance commissions         8,783         8,963         3,968         66,311         294,61           Or ourp's share in losses of affiliate         (333)         (333)         (333)         (333)         (1333)           Other income         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         64,211         59,886         221,79           Total expenses         12,24,025         1,112,994         626,998         592,103         2,349,59           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,23		15 155	23.844	22 801	27 700	88 306
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			,		,	
credit       190,401       131,728       102,568       66,311       294,61         Income from       reinsurance commissions       8,783       8,963       3,968       3,816       17,60         Group's share in losses       (333)       (333)       (333)       (333)       (1333)       01433         Other income       169       178       134       140       21         Total income       1,391,509       1,200,917       717,011       628,278       2,568,83         EXPENSES       Payments and change in liabilities in respect of insurance contracts and investment contracts       725,873       705,179       368,979       376,166       1,467,22         on retention       Marketing and other       acquisition expenses       212,973       181,322       110,145       94,247       383,58         Maintenance, general and       administrative expenses       168,305       131,317       84,205       65,592       276,11.         Financial expenses       152,2341       248       212       93       70tal expenses       122,925       1,112,994       626,998       592,103       2,349,59         Income before taxes on income       167,484       87,923       90,013       36,175       219,23       137,956       34,158<		5,125	5,512	1,552	1,017	0,515
reinsurance commissions         8,783         8,963         3,968         3,816         17,60           Group's share in losses         (333)         (333)         (333)         (333)         (1,333)           Of affiliate         (333)         (333)         (333)         (1,333)         (1,333)           Other income         1.69         178         134         140         21           Total income         1.391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           On retention         Marketing and other         acquisition expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,592           Income before taxes on income         167,484         87,923         9		190,401	131,728	102,568	66,311	294,613
Group's share in losses of affiliate(333)(333)(333)(333)(1,333)Other income16917813414021Total income1,391,5091,200,917717,011 $628,278$ 2,568,83EXPENSESEXPENSESPayments and change in liabilities in respect of insurance contracts and investment contracts725,873705,179 $368,979$ $376,166$ $1,467,22$ On retentionMarketing and other acquisition expenses212,973 $181,322$ $110,145$ $94,247$ $383,58$ Maintenance, general and administrative expenses168,305 $131,317$ $84,205$ $65,592$ $276,11$ Financial expenses116,522 $94,835$ $63,421$ $55,886$ $221,74$ Other expenses1224,025 $1,112,994$ $626,998$ $592,103$ $2,349,59$ Income before taxes on income167,484 $87,923$ $90,013$ $36,175$ $219,23$ Taxes on income137,956 $34,158$ $49,541$ $16,409$ $100,61$ Net income137,956 $34,158$ $49,541$ $16,409$ $100,61$ Net earnings (loss) per share attributed to: The Company (in NIS) $44,228$ $(2,515)$ $9,437$ $(2,004)$ $2,74$ No. $593,726$ $34,158$ $49,541$ $16,409$ $100,61$ Net earnings (loss) per share attributed to: The Company (in NIS) $66,69$ $(0.04)$ $0.15$ $(0.03)$ $0.0$						
of affiliate $(333)$ $(333)$ $(333)$ $(333)$ $(1,33)$ Other income16917813414021Total income1,391,5091,200,917717,011628,2782,568,83EXPENSESPayments and change in liabilities in respect of insurance contracts and investment contracts725,873705,179368,979376,1661,467,22Marketing and other acquisition expenses212,973181,322110,14594,247383,58Maintenance, general and administrative expenses168,305131,31784,20565,592276,11Financial expenses168,305131,31784,20565,592276,11Other expenses162,2021,112,994626,998592,1032,349,59Income before taxes on income167,48487,92390,01336,175219,23Taxes on income137,95634,15849,54116,409100,61Net income137,95634,15849,54116,409100,61Net earnings (loss) per share attributable to shareholders of the Company (in NIS)0.69(0.04)0.15(0.03)0.0		8,783	8,963	3,968	3,816	17,604
Other income         169         178         134         140         21           Total income         1,391,509         1,200,917         717,011         628,278         2,568,83           EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts on retention         725,873         705,179         368,979         376,166         1,467,22           On retention         Marketing and other acquisition expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         162,220         1,112,994         626,998         592,103         2,349,591           Income before taxes on income         167,484         87,923         90,013         36,175         219,235           Taxes on income         29,528         53,765         40,472         19,766         118,601           Net income (loss) attributed to:         The Company's shareholders         93,728         36,673         40,104         18,413         97,87           Non-contro	-	(222)	(222)	(222)		(1.222)
Total income $1,391,509$ $1,200,917$ $717,011$ $628,278$ $2,568,83$ EXPENSESPayments and change in liabilities in respect of insurance contracts and investment contracts $725,873$ $705,179$ $368,979$ $376,166$ $1,467,22.$ On retentionMarketing and other acquisition expenses $212,973$ $181,322$ $110,145$ $94,247$ $383,58$ Maintenance, general and administrative expenses $168,305$ $131,317$ $84,205$ $65,592$ $276,11.$ Financial expenses $166,222$ $94,835$ $63,421$ $55,886$ $221,74$ Other expenses $352$ $341$ $248$ $212$ $93$ Total expenses $1,224,025$ $1,112,994$ $626,998$ $592,103$ $2,349,592$ Income before taxes on income $167,484$ $87,923$ $90,013$ $36,175$ $219,233$ Taxes on income $29,528$ $53,765$ $40,472$ $19,766$ $118,61.$ Net income $137,956$ $34,158$ $49,541$ $16,409$ $100,61.$ Net earnings (loss) per share attributable to shareholders of the Company (in NIS) $0.69$ $(0.04)$ $0.15$ $(0.03)$ $0.0.$			· · · ·		· · ·	
EXPENSES         Payments and change in liabilities in respect of insurance contracts and investment contracts on retention         725,873         705,179         368,979         376,166         1,467,22           On retention         Marketing and other acquisition expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,23           Taxes on income         29,528         53,765         40,472         19,766         118,61           Net income (loss) attributed to:         The Company's shareholders         44,228         (2,515)         9,437         (2,004)         2,74           Non-controlling interests         93,728         36,673         40,104         18,413         97,857           Market	· · · · · · · · · · · · · · · · · · ·			·		
Payments and change in liabilities in respect of insurance contracts and investment contracts       725,873       705,179       368,979       376,166       1,467,22         on retention       Marketing and other acquisition expenses       212,973       181,322       110,145       94,247       383,58         Maintenance, general and administrative expenses       168,305       131,317       84,205       65,592       276,11.         Financial expenses       168,305       131,317       84,205       65,592       276,11.         Financial expenses       166,522       94,835       63,421       55,886       221,74         Other expenses       352       341       248       212       93         Total expenses       1,224,025       1,112,994       626,998       592,103       2,349,59         Income before taxes on income       167,484       87,923       90,013       36,175       219,23         Taxes on income       29,528       53,765       40,472       19,766       118,61         Net income (loss) attributed to:       The Company's shareholders       93,728       36,673       40,104       18,413       97,87         Non-controlling interests       93,728       36,673       40,104       18,413       97,87	Total income	1,391,509	1,200,917	717,011	628,278	2,568,830
in respect of insurance contracts and investment contracts         725,873         705,179         368,979         376,166         1,467,22           on retention         Marketing and other acquisition expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,599           Income before taxes on income         167,484         87,923         90,013         36,175         219,233           Taxes on income         29,528         53,765         40,472         19,766         118,614           Net income (loss) attributed to:         The Company's shareholders         44,228         (2,515)         9,437         (2,004)         2,74           Non-controlling interests         93,728         36,673         40,104         18,413         97,87           Mark earnings (loss) per share attributable to shareholders of the Company (in	EXPENSES					
Marketing and other acquisition expenses         212,973         181,322         110,145         94,247         383,58           Maintenance, general and administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,233           Taxes on income         29,528         53,765         40,472         19,766         118,614           Net income         137,956         34,158         49,541         16,409         100,611           Net income (loss) attributed to:         The Company's shareholders         93,728         36,673         40,104         18,413         97,87           Non-controlling interests         93,728         36,673         40,104         18,413         97,87           137,956         34,158         49,541         16,409         100,61         10,61 <t< td=""><td>in respect of insurance contracts</td><td>725,873</td><td>705,179</td><td>368,979</td><td>376,166</td><td>1,467,224</td></t<>	in respect of insurance contracts	725,873	705,179	368,979	376,166	1,467,224
acquisition expenses       212,973       181,322       110,145       94,247       383,58         Maintenance, general and       administrative expenses       168,305       131,317       84,205       65,592       276,11         Financial expenses       116,522       94,835       63,421       55,886       221,74         Other expenses       352       341       248       212       93         Total expenses       1,224,025       1,112,994       626,998       592,103       2,349,59         Income before taxes on income       167,484       87,923       90,013       36,175       219,23         Taxes on income       29,528       53,765       40,472       19,766       118,61         Net income       137,956       34,158       49,541       16,409       100,61         Net income (loss) attributed to:       The Company's shareholders       93,728       36,673       40,104       18,413       97,87         Non-controlling interests       93,728       36,673       40,104       18,413       97,87         Net earnings (loss) per share attributable to shareholders of the Company (in NIS)       0.69       (0.04)       0.15       (0.03)       0.0						
Maintenance, general and administrative expenses       168,305       131,317       84,205       65,592       276,11         Financial expenses       116,522       94,835       63,421       55,886       221,74         Other expenses       352       341       248       212       93         Total expenses       1,224,025       1,112,994       626,998       592,103       2,349,59         Income before taxes on income       167,484       87,923       90,013       36,175       219,23         Taxes on income       29,528       53,765       40,472       19,766       118,614         Net income       137,956       34,158       49,541       16,409       100,61         Net income (loss) attributed to:       The Company's shareholders       44,228       (2,515)       9,437       (2,004)       2,74         Non-controlling interests       93,728       36,673       40,104       18,413       97,87         137,956       34,158       49,541       16,409       100,61         Net earnings (loss) per share attributable to shareholders of the Company (in NIS)       0.69       (0.04)       0.15       (0.03)       0.0	-	212.072	101 222	110 145	04.247	292.592
administrative expenses         168,305         131,317         84,205         65,592         276,11           Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,23           Taxes on income         29,528         53,765         40,472         19,766         118,61           Net income         137,956         34,158         49,541         16,409         100,61           Net income (loss) attributed to:         74         74,228         (2,515)         9,437         (2,004)         2,74           Non-controlling interests         93,728         36,673         40,104         18,413         97,87           137,956         34,158         49,541         16,409         100,61           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0		212,973	181,322	110,145	94,247	383,382
Financial expenses         116,522         94,835         63,421         55,886         221,74           Other expenses         352         341         248         212         93           Total expenses         1,224,025         1,112,994         626,998         592,103         2,349,59           Income before taxes on income         167,484         87,923         90,013         36,175         219,23           Taxes on income         29,528         53,765         40,472         19,766         118,61           Net income         137,956         34,158         49,541         16,409         100,61           Net income (loss) attributed to:         The Company's shareholders         44,228         (2,515)         9,437         (2,004)         2,74           Non-controlling interests         93,728         36,673         40,104         18,413         97,87           137,956         34,158         49,541         16,409         100,61           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0		168 305	131 317	84 205	65 592	276 114
Other expenses $352$ $341$ $248$ $212$ $93$ Total expenses $1,224,025$ $1,112,994$ $626,998$ $592,103$ $2,349,59$ Income before taxes on income $167,484$ $87,923$ $90,013$ $36,175$ $219,23$ Taxes on income $29,528$ $53,765$ $40,472$ $19,766$ $118,619$ Net income $137,956$ $34,158$ $49,541$ $16,409$ $100,611$ Net income (loss) attributed to: $137,956$ $34,158$ $49,541$ $16,409$ $100,611$ Net earnings (loss) per share attributable to shareholders of the Company (in NIS) $0.69$ $(0.04)$ $0.15$ $(0.03)$ $0.012$	-					
Total expenses $1,224,025$ $1,112,994$ $626,998$ $592,103$ $2,349,594$ Income before taxes on income $167,484$ $87,923$ $90,013$ $36,175$ $219,233$ Taxes on income $29,528$ $53,765$ $40,472$ $19,766$ $118,614$ Net income $137,956$ $34,158$ $49,541$ $16,409$ $100,614$ Net income (loss) attributed to: $117,956$ $34,158$ $49,541$ $16,409$ $100,614$ The Company's shareholders $44,228$ $(2,515)$ $9,437$ $(2,004)$ $2,74$ Non-controlling interests $93,728$ $36,673$ $40,104$ $18,413$ $97,87$ $137,956$ $34,158$ $49,541$ $16,409$ $100,614$ Net earnings (loss) per share attributable to shareholders of the Company (in NIS) $0.69$ $(0.04)$ $0.15$ $(0.03)$ $0.04$	±			· · ·		937
Income before taxes on income $167,484$ $87,923$ $90,013$ $36,175$ $219,233$ Taxes on income $29,528$ $53,765$ $40,472$ $19,766$ $118,614$ Net income $137,956$ $34,158$ $49,541$ $16,409$ $100,611$ Net income (loss) attributed to: $137,956$ $34,158$ $49,541$ $16,409$ $100,611$ Non-controlling interests $93,728$ $36,673$ $40,104$ $18,413$ $97,87$ Non-controlling interests $93,728$ $36,673$ $40,104$ $18,413$ $97,87$ Net earnings (loss) per share attributable to shareholders of the Company (in NIS) $0.69$ $(0.04)$ $0.15$ $(0.03)$ $0.04$	-					
Taxes on income       29,528       53,765       40,472       19,766       118,61         Net income       137,956       34,158       49,541       16,409       100,61         Net income (loss) attributed to:       44,228       (2,515)       9,437       (2,004)       2,74         Non-controlling interests       93,728       36,673       40,104       18,413       97,87         Net earnings (loss) per share attributable to shareholders of the Company (in NIS)       0.69       (0.04)       0.15       (0.03)       0.00	-				<u> </u>	219,232
Net income (loss) attributed to:         44,228         (2,515)         9,437         (2,004)         2,74           The Company's shareholders         93,728         36,673         40,104         18,413         97,87           Non-controlling interests         93,728         36,673         40,104         18,413         97,87           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0	Taxes on income	29,528	53,765	40,472	19,766	118,614
The Company's shareholders       44,228       (2,515)       9,437       (2,004)       2,74         Non-controlling interests       93,728       36,673       40,104       18,413       97,87         137,956       34,158       49,541       16,409       100,614         Net earnings (loss) per share attributable to shareholders of the Company (in NIS)       0.69       (0.04)       0.15       (0.03)       0.04	Net income	137,956	34,158	49,541	16,409	100,618
Non-controlling interests         93,728         36,673         40,104         18,413         97,87           137,956         34,158         49,541         16,409         100,61           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0	Net income (loss) attributed to:					
Non-controlling interests         93,728         36,673         40,104         18,413         97,87           137,956         34,158         49,541         16,409         100,61           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0	The Company's shareholders	44,228	(2,515)	9,437	(2,004)	2,745
137,956         34,158         49,541         16,409         100,61           Net earnings (loss) per share attributable to shareholders of the Company (in NIS)         0.69         (0.04)         0.15         (0.03)         0.0	1 5			· · ·		97,873
Net earnings (loss) per share attributable to shareholders of the Company (in NIS)Basic net earnings (loss)0.69(0.04)0.15(0.03)0.04		137,956	34,158	49,541	16,409	100,618
	attributable to shareholders					
	Basic net earnings (loss)	0.69	(0.04)	0.15	(0.03)	0.04
Diluted net earnings (loss) $0.69$ $(0.05)$ $0.14$ $(0.03)$ $0.01$	Diluted net earnings (loss)	0.69	(0.05)	0.14	(0.03)	0.03

	Six months ended June 30,		Three me ended Ju		Year ended December 31,
-	2017	2016	2017	2016	2016
		Unauc			Audited
-		I	NIS in thousands		
Net income	137,956	34,158	49,541	16,409	100,618
Other comprehensive income (loss) (after the tax effect):					
Amounts that will be reclassified to profit or loss					
Profit (loss) from cash flow hedging transactions Adjustments resulting from the translation of financial statements	6,655	(18,729)	3,781	(4,297)	(7,705)
of foreign activities	(16,981)	19,670	4,775	5,773	(14,538)
Amounts that will not be reclassified subsequently to profit or loss					
Loss from remeasurement in respect of defined benefit plan	<u> </u>	<u> </u>	<u> </u>		(737)
Total other comprehensive income (loss)	(10,326)	941	8,556	1,476	(22,980)
Total comprehensive income	127,630	35,099	58,097	17,885	77,638
Total comprehensive income (loss) attributed to:					
Company's shareholders	37,840	103	13,503	(549)	(8,139)
Non-controlling interests	89,790	34,996	44,594	18,434	85,777
_	127,630	35,099	58,097	17,885	77,638

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Attributable						
	Share capital	Share premium	Retained earnings	Reserves NIS in tl	Treasury shares housands	Total	Non- controlling interests	Total equity
Balance at January 1, 2017 (Audited)	217,531	38,469	285,787	(178,390)	(67,599)	295,798	791,300	1,087,098
Net income Total other comprehensive loss		-	44,228	(6,388)	-	44,228 (6,388)	93,728 (3,938)	137,956 (10,326)
Total comprehensive income (loss)	-	-	44,228	(6,388)	-	37,840	89,790	127,630
Cost of share-based payment	-	-	-	160	-	160	5,016	5,176
Dividend to Company shareholders	-	-	(12,000)	-	-	(12,000)	-	(12,000)
Dividend to holders of non- controlling interests	<u> </u>				<u> </u>		(36,625)	(36,625)
Balance at June 30, 2017 (Unaudited)	217,531	38,469	318,015	(184,618)	(67,599)	321,798	849,481	1,171,279

## CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Share capital	Share premium	Retained earnings	Reserves NIS in tl	Treasury shares housands	Total	Non- controlling interests	Total equity
Balance at January 1, 2016 (Audited)	217,531	38,469	299,501	(168,134)	(67,599)	319,768	783,813	1,103,581
Net income (loss)	-	-	(2,515)	-	-	(2,515)	36,673	34,158
Total other comprehensive income (loss)				2,618		2,618	(1,677)	941
Total comprehensive income (loss)	-	-	(2,515)	2,618	-	103	34,996	35,099
Cost of share-based payment	-	-	-	320	-	320	2,551	2,871
Realization of options into subsidiaries' shares by holders of non-controlling interests and acquisition of shares by subsidiary	-	-	(1,459)	-	-	(1,459)	(254)	(1,713)
Dividend to holders of non- controlling interests							(70,085)	(70,085)
Balance at June 30, 2016 (Unaudited)	217,531	38,469	295,527	(165,196)	(67,599)	318,732	751,021	1,069,753

	Attributable to equity holders of the Company							
	Share capital	Share premium	Retained earnings	Reserves	Treasury shares thousands	Total	Non- controlling interests	Total equity
Balance at April 1, 2017				N15 III (	ulousalius			
(Unaudited)	217,531	38,469	308,578	(188,764)	(67,599)	308,215	803,177	1,111,392
Net income	-	-	9,437	-	-	9,437	40,104	49,541
Total other comprehensive income				4,066	<u> </u>	4,066	4,490	8,556
Total comprehensive income	-	-	9,437	4,066	-	13,503	44,594	58,097
Cost of share-based payment				80	<u> </u>	80	1,710	1,790
Balance at June 30, 2017 (Unaudited)	217,531	38,469	318,015	(184,618)	(67,599)	321,798	849,481	1,171,279

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Attributab						
	Share capital	Share premium	Retained earnings	Reserves	Treasury shares	Total	Non- controlling interests	Total equity
				NIS in t	housands			
Balance at April 1, 2016 (Unaudited)	217,531	38,469	298,177	(166,811)	(67,599)	319,767	730,713	1,050,480
Net income (loss) Total other comprehensive loss		-	(2,004)	1,455	- 	(2,004) 1,455	18,413 	16,409 1,476
Total comprehensive income (loss)	-	-	(2,004)	1,455	-	(549)	18,434	17,885
Realization of options to shares in subsidiaries by non-controlling								• • •
interest holders	-	-	(646)	-	-	(646)	892	246
Cost of share-based payment				160		160	982	1,142
Balance at June 30, 2016 (Unaudited)	217,531	38,469	295,527	(165,196)	(67,599)	318,732	751,021	1,069,753

	Share capital	Share premium	Retained earnings	<u>Reserves</u> NIS in t	Treasury <u>shares</u> thousands	Total	Non- controlling interests	Total equity
Balance at January 1, 2016 (Audited)	217,531	38,469	299,501	(168,134)	(67,599)	319,768	783,813	1,103,581
Net income	-	-	2,745	-	-	2,745	97,873	100,618
Total other comprehensive loss				(10,884)		(10,884)	(12,096)	(22,980)
Total comprehensive income (loss)	-	-	2,745	(10,884)	-	(8,139)	85,777	77,638
Cost of share-based payment	-	-	-	628	-	628	4,785	5,413
Realization of options into subsidiaries' shares by holders of non-controlling interests and acquisition of shares by subsidiary	-	-	(1,459)	_	_	(1,459)	(254)	(1,713)
Dividend to Company shareholders	-	-	(15,000)	-	-	(15,000)	-	(15,000)
Dividend to holders of non- controlling interests							(82,821)	(82,821)
Balance at December 31, 2016 (Audited)	217,531	38,469	285,787	(178,390)	(67,599)	295,798	791,300	1,087,098

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six mo ended Ju			Three months ended June 30,			
	2017	2016	2017	2016	December 31, 2016		
		Unau	udited		Audited		
			NIS in thousands	<b>S</b>			
Cash flows provided by (used in)	(192,100)	411,480	(107.610)	191,771	327,526		
current activities (appendix A)	(192,100)	411,460	(107,619)	191,//1	527,520		
CASH FLOWS FROM INVESTMENT ACTIVITIES							
Settlement (grant) of deposits Acquisition of fixed assets and	16,652	(2,402)	23,382	(656)	(66,300)		
investment property under construction Interest paid and capitalized to the cost of	(76,921)	(67,071)	(45,578)	(38,416)	(163,725)		
investment property under construction	(1,955)	-	(1,130)	-	(985)		
Investment in affiliates, net	(333)	(333)	(333)	(333)	(1,333)		
Proceeds from sale of fixed assets and investment property	2,502	21,152	2,102	2,202	31,797		
Proceeds (payment) in respect of settlement	2,302	21,132	2,102	2,202	51,797		
of hedging transactions	7,251	(1,982)	5,486	(782)	4,851		
Payment in respect of acquisition of hedging transactions	(1,292)	(-,-,-) -	(1,292)	-	(2,291)		
Acquisition of intangible assets Cash deducted from acquisitions in a	(29,667)	(28,114)	(9,450)	(14,596)	(57,712)		
business combination	(6,000)	-	(6,000)	_			
Net cash used in investment activity	(89,763)	(78,750)	(32,813)	(52,581)	(255,698)		
CASH FLOWS FROM FINANCE ACTIVITIES							
Settlement of CPI hedging transactions	(5,709)	-	-	-	(15,042)		
Proceeds from the issue of bonds and subordinated deeds in subsidiary	517,799	-	170,925	-	1,199,057		
Proceeds from realization of options to		204		246	204		
subsidiary shares Issue of Company bonds, net	-	304	-	246	304 116,925		
Buy back of shares in subsidiary	-	(2,142)	-	-	(2,142)		
Settlement of bonds and subordinated deeds		(2,142)			(2,172)		
in subsidiary	(198,723)	(240,573)	(183,542)	(174,124)	(648,656)		
Settlement of Company bonds	(51,067)	(65,222)	-	(65,222)	(79,785)		
Change in short term credit from banking	$(7(\mathbf{A})$				764		
institutions, net Receipt of long term loan from banking	(764)	-	-	-	764		
institutions and others Settlement of long-term loans from banking	58,631	40,500	34,404	-	80,918		
institutions and others	(290,610)	(103,796)	(40,921)	(58,085)	(216,690)		
Dividend paid to Company shareholders	(12,000)		-	-	(15,000)		
Dividend paid to holders of							
non-controlling interests	(42,818)	(70,085)	(3,846)	(62,393)	(78,269)		
Net cash provided by (used in) finance activity	(25,261)	(441,014)	(22,980)	(359,578)	342,384		
Foreign exchange rate differences							
in respect of balances of							
cash and cash equivalents	1,313	1,529	1,810	344	(1,184)		
Increase (decrease) in cash and cash equivalents	(305,811)	(106,755)	(161,602)	(220,044)	413,028		
Balance of cash and cash equivalents as at the beginning of period (App. B)	1,178,563	765,535	1,034,354	878,824	765,535		
Balance of cash and cash equivalents as at the end of period (App. C)	872,752	658,780	872,752	658,780	1,178,563		
	<u> </u>	· · · · ·		/			

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six mor ended Jur		Three m ended Ju	Year ended December 31,	
-	2017	2016	2017	2016	2016
-		Unau			Audited
			NIS in thousands		
APPENDIX A - CASH FLOWS FROM CURRENT ACTIVITIES					
Net income	137,956	34,158	49,541	16,409	100,618
Adjustments to profit or loss items					
Depreciation and amortization	27,256	24,651	14,439	12,405	50,235
Loss from sale of fixed assets	352	239	248	110	836
Cost of share-based payment Company's share in losses of affiliate	5,176 333	2,871 333	1,790 333	1,142 333	5,413
Finance expenses, net	333 116,522	94,835	63,421	55,886	1,333
Investment losses (income), net and other	110,522	94,855	05,421	55,880	221,741
finance expenses (income)	(6,409)	5,571	(836)	(1,199)	(14,405)
Increase in value of investment property	(2,674)	(4,169)	(2,674)	(4,043)	(22,276)
Taxes on income	29,528	53,765	40,472	19,766	118,614
-	170,084	178,096	117,193	84,400	361,491
Other financial investments					
Net sales (acquisitions) of					
financial investments	(400,775)	20,532	(127,183)	(154,510)	(147,026)
Acquisition and investment of investment					
property in consolidated insurance					
subsidiary	(808)	(259)	(656)	(259)	(474)
	(401,583)	20,273	(127,839)	(154,769)	(147,500)
Changes in asset and liability items					
Losses (profits) from financial investments					
for yield-dependent contracts	(3,388)	550	(2,055)	(2,647)	(8,882)
Profits from other financial investments	(135,750)	(92,414)	(70,035)	(60,673)	(210,607)
Change in liabilities for non-yield-					
dependent insurance contracts	216,781	284,456	77,881	130,842	347,649
Change in liabilities for yield-dependent	(0.420)	(5.00())	(4.010)	(40.5)	
contracts	(8,429)	(5,096)	(4,019)	(485)	(2,620)
Change in deferred acquisition costs	(24,556)	(27,185)	(4,900)	(7,282)	(33,548)
Change in reinsurance assets Change in employee benefit liabilities, net	(21,725) 1,953	(39,458) (781)	(9,064) 1,023	(39,983) (64)	(8,208) (252)
Short-term credit, net from banking	1,955	(781)	1,025	(04)	(232)
institutions in respect of					
grant of consumer credit grant activity	136,843	377,523	(77,509)	297,130	323,476
Change in liabilities in respect of borrowing	,	,		,	,
securities	(183,126)	551,225	(64,076)	551,225	183,126
Change in deposits used as collateral for	101 500	(557, 140)	67 656	(557, 140)	(107 720)
security borrowing transactions, net Buy back of shares in subsidiary	184,582	(557,140) (6,600)	62,656	(557,140)	(187,738) (6,600)
Change in outstanding premium	(82,758)	(81,274)	(23,033)	(10,562)	(90,354)
Change in debtors and receivables	(61,254)	(22,847)	(30,434)	(10,502) (255)	(98,700)
Change in creditors and payables	(32,574)	(48,446)	36,229	(5,273)	49,861
	(13,401)	332,513	(107,336)	294,833	256,603
Cash paid and received during the	(13,401)	552,515	(107,550)	274,000	230,005
period for:					
Interest paid	(106,133)	(99,952)	(50,057)	(44,591)	(200,182)
Interest received	98,241	60,683	52,871	32,532	134,929
Taxes paid	(83,176)	(124,625)	(43,643)	(40,380)	(190,266)
Taxes received	1,856	6,666	64	2,366	6,666
Dividend received	4,056	3,668	1,587	971	5,167
-	(85,156)	(153,560)	(39,178)	(49,102)	(243,686)
Total cash flows provided by (used in)					
current activities	(192,100)	411,480	(107,619)	191,771	327,526
-					

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six more ended Ju		Three m ended Ju		Year ended December 31,
	2017	2016	2017	2016	2016
		Unau	ıdited		Audited
			NIS in thousands	6	
APPENDIX B - Cash and cash equivalents as at the beginning of the period					
Cash and cash equivalents for yield- dependent contracts Other cash and cash equivalents	10,740 1,167,823	15,519 750,016	9,235 1,025,119	21,661 857,163	15,519 750,016
Balance of cash and cash equivalents as at the beginning of the period	1,178,563	765,535	1,034,354	878,824	765,535
APPENDIX C - Cash and cash equivalents as at the end of the period					
Cash and cash equivalents for yield- dependent contracts	7,498	22,107	7,498	22,107	10,740
Other cash and cash equivalents	865,254	636,673	865,254	636,673	1,167,823
Balance of cash and cash equivalents as at the end of the period	872,752	658,780	872,752	658,780	1,178,563
APPENDIX D - Significant non-cash activities					
Acquisition of fixed asset, investment property and real estate under construction against creditors and payables	30,326	26,735	30,326	26,735	40,337
Dividend declared but not yet paid to holders of non-controlling interest	<u> </u>		<u> </u>		4,552

#### NOTE 3:- SEGMENTS OF ACTIVITY

- a. The Company operates in the following segments of activity:
  - 1. The segment of life assurance and long term savings

The segment of life assurance and long term savings includes the lines of life assurance and is focused mainly on various insurance coverage such as: death, disability, disability income insurance, etc., as well as long-term savings (in the framework of various types of insurance policies)

#### 2. <u>Health insurance segment</u>

The segment of health insurance includes medical expenses, personal accident, dread disease, travel abroad and more.

#### 3. <u>General insurance segment</u>

The segment of general insurance includes the liability and property branches. Pursuant to the Regulator of Insurance's directives, the general insurance segment is detailed according to the lines of motor act, motor casco, property and others and other liability lines.

#### a. <u>The motor act insurance line of business</u>

The motor act insurance line of business focuses on coverages that their acquisition by the owner of the vehicle or the driver is compulsory by law and it provides a coverage for bodily injuries (to the driver of the vehicle, the passengers in the vehicle or to the pedestrians), as a result of the use of the motor vehicle.

#### b. <u>The motor casco line of business</u>

The motor casco line of business focuses on the property damage coverage for the insured vehicle and property damages that the insured vehicle will cause to a third party.

#### c. <u>Property and other branches</u>

The rest of the insurance lines of business that are not vehicle and liabilities mainly residential line.

#### NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

- a. The Company operates in the following segments of activity: (Cont.)
  - 3. <u>General insurance segment</u> (Cont.)
    - d. <u>Other liabilities branches</u>

Liabilities lines are designated for coverage of the policyholder liabilities in respect of damage he causes to a third party. These lines include: third party liability, employers' liability and professional liability.

4. Granting of consumer credit segment

Including activities providing credit for the acquisition of vehicle (mostly secondhand), the granting of credit loans for any purpose and providing loans for special purposes in different businesses.

5. <u>Investment property</u>

Includes mainly the lease of office buildings in Israel, Canada, Poland and Belgium.

# NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

b. Hereunder are the results of the segments of activity:

	-			Six	x months end	led as at Ju	ne 30, 2017				
		Life assurance			Gei	neral insura	nce			Unallocated and offset	
	Investment	and long term	Health	Motor	Pi Motor	Property and	Other		Consumer credit	in activities between	
	property	savings	insurance	act	casco	others	liabilities	Total	granted	segments	Total
						naudited					
					NIS i	n thousand	8				
INCOME											
Premiums earned on retention	-	117,904	97,702	224,043	516,782	71,766	7,428	820,019	-	-	1,035,625
Income from lease of properties	109,121	-	-	-	-	-	-	-	-	(3,211)	105,910
Increase in value of investment property and properties under construction, net	2,674	-	_	_	_	_	_	_	_	_	2,674
Net gains from investments and other finance income	6,220	4,105	703	14,914	4,626	862	421	20,823	55	13,249	45,155
Income from management fees	-	3,125	-	-	-	-	-	-	-	-	3,125
Income from grant of consumer credit	-	-	-	-	-	-	-	-	190,433	(32)	190,401
Income from reinsurers commissions	-	5,503	1,082	-	-	2,198	-	2,198	-	-	8,783
Group's share in losses of affiliate Other income	-	-	-	-	-	-	-	-	- 80	(333) 89	(333) 169
Other Income					<u> </u>	-		-			109
Total income	118,015	130,637	99,487	238,957	521,408	74,826	7,849	843,040	190,568	9,762	1,391,509
EXPENSES											
Payments and changes in liabilities in respect of insurance contracts and investment contracts											
on retention	-	58,780	35,543	200,882	388,888	36,947	5,431	632,148	-	(598)	725,873
Marketing and other acquisition expenses	-	22,029	24,954	28,215	59,712	11,160	1,356	100,443	67,030	(1,483)	212,973
Maintenance, general and administrative expenses	30,457	12,655	11,668	11,285	23,473	3,321	404	38,483	66,583	8,459	168,305
Financial expenses	59,371	41	-	-	-	29	-	29	17,534	39,547	116,522
Other expenses					<u> </u>	-	<u> </u>	-		352	352
Total expenses	89,828	93,505	72,165	240,382	472,073	51,457	7,191	771,103	151,147	46,277	1,224,025
Income (loss) before taxes on income	28,187	37,132	27,322	(1,425)	49,335	23,369	658	71,937	39,421	(36,515)	167,484

# NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

b. Hereunder is the breakdown of results of the segments of activity: (Cont.)

				Six	months end	led as at Ju	ne 30, 2016				
		Life assurance			Ger	neral insura	ince			Unallocated and offset	
	Investment	and long term	Health	Motor	Motor	Property and	Other		credit	in activities between	
	property	savings	insurance	act	casco	others	liabilities	Total	granted	segments	Total
					-	naudited n thousand	s				
INCOME											
Premiums earned on retention	-	110,748	80,281	207,672	449,966	65,350	7,087	730,075	-	-	921,104
Income from lease of properties	111,186	-	-	-	-	-	-	-	-	(3,234)	107,952
Increase in value of investment property											
and properties under construction, net	4,169	-	-	-	-	-	-	-	-	-	4,169
Net gains (losses) from investments and other finance income (expenses)	(8,208)	(29)	420	15,215	6,646	1,270	360	23,491	189	7,981	23,844
Income from management fees	(8,208)	3,312	420	15,215	0,040	1,270	- 500	23,491	109	7,981	3,312
Income from grant of consumer credit	-		-	-	-	-	-	-	131,772		131,728
Income from reinsurers commissions	-	5,853	815	-	-	2,295	-	2,295	-	-	8,963
Group's share in losses of affiliate	-	-	-	-	-	-	-	-	-	(333)	(333)
Other income	79		<u> </u>	-	<u> </u>	-	<u> </u>	-	99	<u> </u>	178
Total income	107,226	119,884	81,516	222,887	456,612	68,915	7,447	755,861	132,060	4,370	1,200,917
EXPENSES											
Payments and changes in liabilities in respect of insurance contracts and investment contracts											
on retention	-	52,618	29,762	221,991	365,174	31,593	4,642	623,400	-	(601)	705,179
Marketing and other acquisition expenses	-	19,540	17,513	24,497	54,968	12,280	1,013	92,758	53,000	(1,489)	181,322
Maintenance, general and administrative expenses	30,184	11,075	9,830	11,380	21,586	3,148	509	36,623	36,370	7,235	131,317
Financial expenses Other expenses	56,693 54	42	-	-	-	51	-	51	5,007	33,042 287	94,835 341
Onier expenses						-		-		207	541
Total expenses	86,931	83,275	57,105	257,868	441,728	47,072	6,164	752,832	94,377	38,474	1,112,994
Income (loss) before taxes on income	20,295	36,609	24,411	(34,981)	14,884	21,843	1,283	3,029	37,683	(34,104)	87,923

# NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

b. Hereunder is the breakdown of results of the segments of activity: (Cont.)

				Thr	ee months en	nded as at J	une 30, 2017				
		Life								Unallocated	
		assurance			Gei	neral insura	ince			and offset	
		and				Property			Consumer	in activities	
	Investment	long term	Health	Motor	Motor	and	Other		credit	between	
	property	savings	insurance	act	casco	others	liabilities	Total	granted	segments	Total
						naudited in thousand	s				
INCOME											
Premiums earned on retention	-	58,476	50,303	114,266	266,313	36,688	3,708	420,975	_	-	529,754
Income from lease of properties	55,503	-	-	-	- 200,919	-	-		-	(1,610)	53,893
Increase in value of investment property										()	,
and properties under construction, net	2,674	-	-	-	-	-	-	-	-	-	2,674
Net gains (losses) from investments and											
other finance income (expenses)	(1,021)	2,658	506	9,321	3,191	655	268	13,435	60	7,163	22,801
Income from management fees Income from grant of consumer credit	-	1,552	-	-	-	-	-	-	- 102,591	(23)	1,552 102,568
Income from reinsurers commissions	-	2,545	- 454	-	-	- 969	-	- 969	102,391	(23)	3,968
Group's share in losses of affiliate	_	2,545		_	-	-	-	- 107	_	(333)	(333)
Other income	-	-	-	-	-	-	-	-	45	89	134
					·						
Total income	57,156	65,231	51,263	123,587	269,504	38,312	3,976	435,379	102,696	5,286	717,011
EXPENSES											
Payments and changes in liabilities in respect of insurance contracts and investment contracts											
on retention	-	27,784	19,016	102,894	196,721	19,940	2,930	322,485	-	(306)	368,979
Marketing and other acquisition expenses	-	10,521	11,986	14,943	31,941	6,017	500	53,401	34,996	(759)	110,145
Maintenance, general and administrative expenses	14,712	6,374	5,866	5,211	11,532	1,662	149	18,554	33,644	5,055	84,205
Financial expenses	29,780	22	-	-	-	14	-	14	11,205	22,400	63,421
Other expenses	-			-		-		-		248	248
Total expenses	44,492	44,701	36,868	123,048	240,194	27,633	3,579	394,454	79,845	26,638	626,998
Income (loss) before taxes on income	12,664	20,530	14,395	539	29,310	10,679	397	40,925	22,851	(21,352)	90,013

# NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

b. Hereunder is the breakdown of results of the segments of activity: (Cont.)

				Thr	ee months er	nded as at J	une 30, 2016				
		Life assurance			Gei	neral insura	nce			Unallocated and offset	
		and				Property	ince		Consumer	in activities	
	Investment	long term	Health	Motor	Motor	and	Other		credit	between	
	property	savings	insurance	act	casco	others	liabilities	Total	granted	segments	Total
					U	naudited					
					NIS i	n thousand	S				
INCOME											
Premiums earned on retention	-	54,955	41,328	106,464	230,374	32,984	3,909	373,731	-	-	470,014
Income from lease of properties	56,470	-	-	-	-	-	-	-	-	(1,599)	54,871
Increase in value of investment property	1 0 12										1 0 1 0
and properties under construction, net Net gains (losses) from investments and	4,043	-	-	-	-	-	-	-	-	-	4,043
other finance income (expenses)	(1,235)	3,117	374	11,344	5,249	1,040	291	17,924	96	7,523	27,799
Income from management fees	(1,255)	1,617	-	-		-	-		-	-	1,617
Income from grant of consumer credit	-	-,	-	-	-	-	-	-	66,331	(20)	66,311
Income from reinsurers commissions	-	2,356	392	-	-	1,068	-	1,068	-	-	3,816
Group's share in losses of affiliate	-	-	-	-	-	-	-	-	-	(333)	(333)
Other income	79					-		-	61		140
Total income	59,357	62,045	42,094	117,808	235,623	35,092	4,200	392,723	66,488	5,571	628,278
EXPENSES											
Payments and changes in liabilities in respect of insurance contracts and investment contracts											
on retention	-	31,762	15,913	117,845	191,474	14,898	4,577	328,794	-	(303)	376,166
Marketing and other acquisition expenses	-	9,767	8,954	13,048	29,681	6,211	585	49,525	26,751	(750)	94,247
Maintenance, general and administrative expenses	15,376	5,434 23	4,864	6,222	9,918	1,263 25	233	17,636	18,822	3,460	65,592
Financial expenses Other expenses	32,823				-	- 25		25	3,575	19,440 212	55,886 212
Total expenses	48,199	46,986	29,731	137,115	231,073	22,397	5,395	395,980	49,148	22,059	592,103
Income (loss) before taxes on income	11,158	15,059	12,363	(19,307)	4,550	12,695	(1,195)	(3,257)	17,340	(16,488)	36,175

# NOTE 3:- SEGMENTS OF ACTIVITY (Cont.)

b. Hereunder is the breakdown of results of the segments of activity: (Cont.)

				Ye	ear ended as	at Decemb	er 31, 2016				
		Life								Unallocated	
		assurance			Ge	neral insura	ance			and offset	
	_	and				Property			Consumer	in activities	
	Investment	long term	Health	Motor	Motor	and	Other		credit	between	
	property	savings	insurance	act	casco	others	liabilities	Total	granted	segments	Total
						Audited in thousand	ls				
INCOME											
Premiums earned on retention	-	225,324	172,621	429,461	948,074	133,850	15,382	1,526,767	-	-	1,924,712
Income from lease of properties	222,313	-	-	- í	-	-	-	-	-	(6,385)	215,928
Increase in value of investment property											
and properties under construction, net	22,276	-	-	-	-	-	-	-	-	-	22,276
Net gains on investments and other finance income	1,779	10,132	1,089	32,553	10,952	2,249	865	46,619	530	28,157	88,306
Income from management fees	-	6,513	-	-	-	-	-	-	-	-	6,513
Income from grant of consumer credit	-	-	-	-	-	-	-	-	294,684	(71)	294,613
Income from reinsurers commissions	-	12,192	1,758	-	-	3,654	-	3,654	-	-	17,604
Group's share in losses of affiliate Other income	- 79	-	-	-	-	-	-	-	129	(1,333)	(1,333) 211
Other Income								-	129	3	211
Total income	246,447	254,161	175,468	462,014	959,026	139,753	16,247	1,577,040	295,343	20,371	2,568,830
EXPENSES											
Payments and changes in liabilities in respect of insurance contracts and investment contracts											
on retention	-	119,804	69,570	443,367	764,817	61,380	9,492	1,279,056	-	(1,206)	1,467,224
Marketing and other acquisition expenses	-	39,941	38,670	55,874	113,693	23,173	2,020	194,760	113,204	(2,993)	383,582
Maintenance, general and administrative expenses	59,208	23,057	21,006	22,668	44,376	6,905	831	74,780	83,069	14,994	276,114
Financial expenses	113,814	89	-	-	-	46	-	46	13,636	94,156	221,741
Other expenses	138								1	798	937
Total expenses	173,160	182,891	129,246	521,909	922,886	91,504	12,343	1,548,642	209,910	105,749	2,349,598
Income (loss) before taxes on income	73,287	71,270	46,222	(59,895)	36,140	48,249	3,904	28,398	85,433	(85,378)	219,232

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